

Michigan Contracting Opportunities

Federal, state and local agencies spend millions of dollars every year with companies who can provide everything from alarms to asbestos removal to pavement and painting.

The time has never been better to network with public sector buyers who can help you grow your business. Attend any one of the Business Opportunity Forums scheduled statewide from May through September.

No lengthy formal presentations. The trade fair-like sessions will provide ample opportunity for you to meet one-on-one or around the table with buyers from various state and local government offices. Representatives from the Small Business Administration and Internal Revenue Service will also be available to provide up-to-date information and answer questions.

Don't miss this great opportunity to meet with federal, state and local government. Representatives from the following state agencies will be available:

- Career Development
- Corrections
- Transportation
- Management and Budget Acquisition and Infrastructure Services
- Michigan Economic Development Corporation
- Procurement Technical Assistance Center



For directions and maps to locations, please
visit our website at:
WWW.MICHIGAN.GOV/DOINGBUSINESS

2003 BUSINESS OPPORTUNITY FORUMS



**BRIDGING THE GAP
BETWEEN YOUR BUSINESS
AND
PUBLIC SECTOR BUYERS**

**Battle Creek
Detroit
Grand Rapids
Grayling
Lansing
Livonia
Muskegon
Saginaw
St. Clair
Sault Ste. Marie
Troy
Ypsilanti/Ann Arbor**

A Sample of What the State of Michigan purchases:

- **ENERGY AND PROPERTY MANAGEMENT**

snow & rubbish removal—natural gas—industrial cleaning—septic service—security guard service—janitorial supplies & equipment—office furniture—alarm systems—curtains & draperies—disposable paper

- **BUILDING/HIGHWAY SUPPLIES & MAINTENANCE**

breath/alcohol detectors—lawn & garden equipment—first aid & safety equipment—paint, varnish & brushes—police, boat, marine, aircraft & highway equipment—electrical supplies—fencing—vehicles—tires—fuel—abrasives—auto parts—traffic control devices—glass—hand tools—lumber—roofing—bags—tires

- **PROFESSIONAL & MANAGEMENT SERVICES**

design and construction—demolition—asbestos abatement—insurance—travel—mail & courier—advertising—financial—expert witness—human services—communication—debt collection—chaplain—laboratory—temporary—aircraft operation



- **TECHNOLOGY**

data & telecom systems—information technology—hardware/software services & equipment—telecommunications

- **OFFICE EQUIPMENT & SUPPLIES**

audio, copying, video, printing, x-ray & mailing equipment—film—paper—school equipment & supplies—court reporting—office supplies—moving services—flags—books—printing—microfilming & transcription services

- **INSTITUTIONAL SUPPLIES & SERVICES**

food—USDA commodities—laundry & dry cleaning—hospital supplies—uniforms—kitchen equipment—beverages—eyewear—diapers—hearing aids—clothing—animal feed & supplies—pharmaceuticals

- **TRANSPORTATION**

road & bridge construction—inspection & engineering—design—trucking—planning—real estate services—signs & barricades—electrical—pavement marking—guardrail services—landscaping—snow removal—asbestos removal—environmental assessments—GIS—and more

LEARN.....

- ◆ How to register as a vendor with the State of Michigan
- ◆ How state and local agencies buy goods and services
- ◆ How to access the Michigan Department of Transportation's (MDOT) bulletin board system
- ◆ How to bid Department of Management and Budget and MDOT design and construction projects
- ◆ How to access state websites
- ◆ How minority and women-owned firms can become certified to do business with MDOT
- ◆ How to become an MDOT prequalified construction contractor or consultant

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DATES AND LOCATIONS

LANSING—Thursday, May 15

9:00 a.m. to Noon

Clarion Hotel—3600 Dunckel Road (at Jolly)

GRAND RAPIDS—Thursday, May 22

9:00 a.m. to Noon

Grand Valley State University-Grand Rapids Campus
Eberhard Center-2nd Floor-301 W. Fulton

YPSILANTI/ANN ARBOR—Wednesday, June 18

9:00 a.m. to Noon

Washtenaw Community College-Morris Lawrence Bldg

TROY—Tuesday, June 24

9:00 a.m. to Noon

Holiday Inn—I-75 and Rochester Road (Exit 67)

DETROIT—Thursday, July 17

9:00 a.m. to Noon

University of Detroit Mercy-Ward Conference Center
Superior Ballroom—8200 W. Outer Drive

LIVONIA—Tuesday, July 29

9:00 a.m. to Noon

Schoolcraft College—VisTaTech Center
18600 Haggerty Road

BATTLE CREEK—Thursday, August 21

9:00 a.m. to Noon

Regional Manufacturing Technology Center
Fort Custer Industrial Park

ST. CLAIR—Thursday, August 28

10:00 a.m. to Noon

St. Clair Inn—500 N. Riverside Avenue

TRAVERSE CITY—Tuesday, September 9

2:00 p.m. to 4:00 p.m.

Northwestern Michigan College-Oleson Ctr Dining Room

GRAYLING—Wednesday, September 10

1:00 p.m. to 3:00 p.m.

Days Inn—2556 S. I-75 Business Loop

SAULT STE. MARIE—Thursday, September 11

8:30 a.m. to 11:30 a.m.

Ojibway Hotel—240 W. Portage Avenue

ESCANABA—Friday, September 12

9:00 a.m. to 11:00 a.m.

Bay de Noc Community College
Heirman Center, Room 952

SAGINAW—Thursday, September 18

9:00 a.m. to Noon

Saginaw Valley State University
Curtis Hall—7400 Bay Road

MUSKEGON—Thursday, October 9

9:00 a.m. to Noon

Holiday Inn—Muskegon Harbor—939 3rd Avenue